



The Power of Polarion® Software

Polarion has a proven track record of unlocking synergies for complex Product, Software and Embedded Systems development throughout lifecycles and across projects, accelerating [Collaboration](#), [Integrity](#) and [Innovation](#) for our [Customers](#).

Business Benefits

- **Innovative Partner:** First vendor delivering a unified, 100% browser-based solution with document-centric “Easy-as-Word” functionality supporting real-time collaboration online via patented LiveDoc™ functionality. First commercial use of a version control management system (SVN) to store all artifacts including process configurations.

“Thanks to Polarion, we can rely on a single platform to collect our data, exchange documents, collaborate, keep traceability, and control our workflow!”

— **Andreas Deuter, PHOENIX CONTACT Electronics**

- **Certified Partner:** First ALM tool with [ISO 26262/IEC 61508 Certification by TÜV NORD for Compliance](#), ideally qualified for regulated product development including the industry standards ISO 26262 and ISO 61508.

“Polarion’s ISO 26262 qualification is saving us a great deal of effort and cost in our own qualification process.”

— **Maria Eugenia Zuniga, Quantum Technologies**

- **Connected Partner:** Polarion’s viability is underscored by the strong ecosystem we have built across the globe, with [Polarion Partners](#) available to customers where they need them as experts in their field, extending our industry leading solutions with complementary technologies and services.

“Polarion ALM is the ideal Siemens Teamcenter companion to converge Software and Product Development tools and talent to accelerate innovation.”

— **Raj Khoshoo, Sr. VP of Strategy Initiatives for Siemens PLM Software**

- **Reliable Partner:** Used by a quarter of the Fortune 1000, spanning over 2.5M users and 10K community members worldwide to accelerate collaboration, integrity and innovation. Assessed by Siemens as the most promising ALM provider in the market, solidified by an exclusive \$10 Million Siemens Venture Capital (SFS VC) investment.

“We took our time to thoroughly investigate the ALM market; and in every analysis, Polarion showed up as the number one provider in its category.”

— **Ralf Schnell, CEO, Siemens Venture Capital**

- **Value Partner:** Customers benefit from a flexible licensing structure, and many report Total Cost of Ownership (TCO) reductions of up to 70% associated with implementation, training, integration, hardware and infrastructure savings.

“Polarion covers the entire spectrum for closer collaboration between software-, hardware-, mechanical-, project-, test- and requirements management which improves product quality, protects functional safety, and saves time and money.”

— **Rainer Kirchner, ASK Industries**

Technology Benefits

- **Patented Polarion Technology** including LiveDoc™ online authoring, unlike Microsoft® Word/Excel®, enables granular documentation of artifacts such as requirements, test cases, defects, etc. within the modern, browser-based Polarion platform, protecting your investment in our technology while empowering your employees.

Polarion drastically improved the collaboration of stakeholders by tearing down the walls between organizational units and encouraging them to participate in a comprehensive product development approach.”

— **Jörn Tiedjen, LMT Lammers Medical Technology**

- **Cost-Effective Document Reuse** including the import of existing requirements and test cases captured in Microsoft Word/Excel supports an easy, cost-effective and fast transition to a compliant work environment.

“Polarion was selected as the best Requirements Management tool to complement our «best-of-breed» tool chain. It helps to leverage existing documents and provides all the transparency and traceability needed in a solution delivery process.”

— **Lead Requirements Engineer**

- **Increased Productivity** is achieved via concurrent real-time collaboration on one single document. Information can be simultaneously entered, automatically merged, and externally shared, with continuously linked work items enabling efficient reuse, issue-, change- and variant management, as well as automated proof of compliance.

“Polarion’s recent integrations with MATLAB® Simulink®, Klocwork’s and others show a real deep understanding for their target markets.”

— **Michael Azoff, Principal Analyst, OVUM**

- **Traceability and Automated Audit Trail across Lifecycles and Projects** combined with compliant electronic signatures accelerate common processes while proving compliance. Integration with ReqIF/RIF extends seamless information exchange across the supply chain.

“With Polarion we found the solution to both of our biggest pain points: achieving SPICE compliance and enabling us to seamlessly fit into the OEM supply chain.”

— **Christian Posluschni, KÜSTER**

- **Real-time Status** of all projects across all portfolios improves transparency and release predictability, and ultimately accelerates time-to-market of new products.

“Polarion moved our development unit to a new level. It enables us to fulfill all of our regulatory and non-regulatory requirements. Polarion provides a platform to collaborate with all our stakeholders in a very efficient and transparent way.”

— **Lars Wischnewki, Innomedic**

- **Automated Proof of Compliance** essential in regulated development environments is achieved via easily customized preconfigured workflows templates that help automate routine processes so no steps are ever missed or bypassed.

“Polarion’s designed-in traceability support saves significant time. Traceability is achieved by “pressing a button” and the time invested is reduced up to 25%.”

— **Uli Markert, Supervisor Software Services, Spansion**

Harness the Power of Polarion - Find out More at www.polarion.com!